Dear Friends:

Raising children is a full-time, around-the-clock job. From their first steps to their first day at work, children need unconditional love and support to succeed. Though we all share some common milestones, there is no blueprint for raising children: growing up is unique to each. In South Africa, growing up in extreme poverty comes with truly daunting hardships. Against the backdrop of public health crises, failing schools, and staggering unemployment, every accomplishment—a birthday, a first day of school, a graduation—tells a deeper story of our community’s resilience, and what it means to grow up with Ubuntu Education Fund. Far more than just picture perfect moments, these occasions are the result of countless investments that have been years in the making. The doctor visits, the after-school help on homework, the sessions with a counselor—the short-term gains of these efforts may seem insignificant but, together, they have a tremendous impact on our children’s trajectories.

After seventeen years of listening to and learning from the community we serve, we are equipped with a stronger vision than ever before for the future. There is no exit strategy when raising children and nothing more sustainable than investing in them every day of their lives. Driven by this belief, we’re embarking on an ambitious five-year expansion plan—a strategy that will both amplify our model on a global stage and ensure the institutional sustainability that’s needed to drive innovation and impact.

Thank you for helping us ensure children in the townships grow up with the opportunities every child deserves.

Jacob Lief
Founder & CEO

Malizole Banks Gwaxula
Founder & Senior Advisor

The Ubuntu Centre is our statement that access to world-class healthcare and education are a right—not a privilege. It’s a place where children feel safe and celebrated, attend a dance class, get tutored or see a doctor. In short, the Ubuntu Centre is a place to grow up.
Growing up with Ubuntu is a positive start to a new life. You’re pregnant! This life-changing news comes with overwhelming joy. In the townships of South Africa, however, where one out of three mothers is HIV-positive, it’s also the source of great apprehension: Will my baby be born HIV-positive? How will I keep her healthy?

Ubuntu’s Early Years Program ensures that no mother has to face these questions alone. From personalized pregnancy plans to family planning workshops, mothers receive the quality medical, social, and emotional support they need and deserve.

Prevention of Mother-to-Child Transmission for 55 HIV-positive mothers and their babies, including: HIV treatment, adherence support, and nutritional counseling, prenatal doctor appointments, and ultrasounds in each trimester.

Critical care for newborns, from HIV inhibitors to routine check-ups.

Support for new mothers, including breastfeeding workshops, parenting classes, and packages of essential baby supplies.

The result: 100% of HIV-positive mothers have given birth to healthy, HIV-negative babies.
Standing on tippy-toes, stretching out her neck to gain that extra inch—every child longs to grow taller and stronger. For many families, adequate nutrition and reliable health care are not a given. Ubuntu’s medical team is reversing the high rate of malnutrition among our children. Doctors keep an attentive eye on our students’ height and weight, while nurses administer necessary immunizations and support caregivers in maintaining healthy development. At home, parents learn to grow fresh produce in their own backyards and prepare nutritious meals. With every new inch a child grows, Ubuntu is there to guide the next stage.

**A state-of-the-art pediatric clinic that delivers over 2,800 routine check-ups a year—everything from immunizations to tuberculosis treatment**

**An on-site pharmacy that provides life-saving medication, vitamins, and supplements**

**Every child receives nutritional services that promote healthy growth, including:**
- monthly dietician screenings,
- growth monitoring,
- and food packages

**THE RESULT:**

97% of our children meet global standards for physical development
Growing up with Ubuntu is a lifetime of learning. Young minds are open and eager to learn about the world around them. Without opportunities to nurture this curiosity, they fall behind before their first day of school has even begun. Ubuntu’s Early Childhood Development program provides toddlers an essential boost to thrive in the classroom and beyond. In our world-class program, trained educators lead small, engaging play-based classes, where inquisitive children master numbers and ABCs, and develop vital cognitive skills. Ubuntu’s youngest learners graduate full of confidence, with a strong foundation for a lifetime of learning.

An innovative, play-based curriculum for 80 toddlers, providing 300 hours of emergent learning, which fosters critical thinking and multi-sensory development.

The result: 100% of Ubuntu toddlers attain age-appropriate developmental milestones.

All-encompassing after-school support from kindergarten through primary school, to maintain each child’s progress.
Growing up with Ubuntu is a childhood full of celebrations. Birthdays are the one day of the year when every child should feel like the most important person in the universe. The reality is, it’s hard to celebrate when your world is threatened by insecurity. Violence, abuse, and financial instability are all-too-common realities in the community we serve. Ubuntu’s family support program provides the tools to help families create stable and secure homes. Locks on doors, food parcels, and family counseling sessions—we leave nothing to chance in safeguarding children’s well-being. Ubuntu is there from one birthday to the next, so that when the special day arrives, it can be all about the party!

Home assessments and individualized case management plans for 587 families, including services like child protection support and security upgrades to stabilize homes

Over 1,300 psychosocial services, ranging from one-on-one counseling to support groups

THE RESULT:
Within just four years of joining Ubuntu, 86% of clients are on track toward healthy, stable futures
Growing up with Ubuntu is pioneering a path to success. Imagine being the first in your family to walk across a stage and receive a diploma. When nearly two-thirds of your peers do not even make it through high school, university is more of a distant dream than a feasible goal. At Ubuntu, preparation begins early with our Future Leaders Program. Scholars receive rigorous tutoring, life-skills training, and mentorship to excel at the best universities on the continent and become the country’s next generation of change-makers. Our students are pursuing degrees that will make them the accountants, doctors, businesswomen, and politicians of the future.

490 hours of after-school classes that foster leadership, growth, supportive mentor relationships, and confidence

Intensive university preparation for Grade 12 students, focused on math, science, reading comprehension, and critical thinking

Continued support through university for 29 students on their way to earning prestigious degrees

THE RESULT:
Ubuntu scholars achieve a 94% high school exam pass-rate, qualifying them to attend university.
The first job is a momentous achievement—a gateway to independence and security for your entire family. It’s also a moment almost 80% of youth in the townships never experience. Deep-seated inequalities and discrimination have excluded youth from networks of opportunity. Ubuntu Pathways, our vocational training program, equips them for a promising future. By investing in the community’s social capital, Ubuntu is mobilizing a dynamic employment pipeline, one that prepares candidates for the job market and connects them to rewarding careers.

150-hours of high-quality job-readiness training for out-of-school youth, including career guidance and indispensable employment skills

Job placement at over 30 local partner corporations and retention support for graduates

The result:

122 out of 177 program graduates are employed—a 68% placement rate

Growing up with Ubuntu is a bright and stable future
When raising a child, we never say, “That’s enough.” We ask, “What more can we do?”

VISION 2020 is Ubuntu’s ambitious five-year plan to expand our campus and amplify our transformative model around the world.
EXPAND Ubuntu’s Early Childhood Development program to 6 classrooms, increase school hours by 100%, and prepare a new generation of toddlers for a lifetime of success.

BUILD a vocational training centre that prepares and places 750 students into employment. We will empower a new generation of youth with financial independence and a stable livelihood for their families.

CREATE the Ubuntu Institute to leverage our model and help others achieve sustainable change in their communities.

ESTABLISH an institutional stability fund to secure long-term impact and drive innovation.

PARTNER with a high-achieving primary school, providing 240 children with world-class education and ensuring 100% of our scholars graduate from high school.

VISION 2020 is Ubuntu’s ambitious five-year plan to expand our campus and amplify our transformative model around the world.
**COMBINED STATEMENT OF ACTIVITIES**

<table>
<thead>
<tr>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
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<tbody>
<tr>
<td><strong>PUBLIC SUPPORT AND REVENUE:</strong></td>
<td></td>
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<tr>
<td>Contributions</td>
<td>$1,423,328</td>
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<td>Grants</td>
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<td>Special event revenue (net of direct expenses of $57,978 in 2015 and $74,072 in 2014)</td>
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<td>Donated services</td>
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<td>Other income (net)</td>
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<td>(93,128)</td>
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<tr>
<td>Net assets released from restrictions</td>
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<td>-133,652</td>
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<tr>
<td>Total public support and revenue</td>
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<td><strong>EXPENSES:</strong></td>
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<td>Program services</td>
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<td>Supporting services:</td>
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<td>Management and general services</td>
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<tr>
<td>Total supporting services</td>
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<td>Total expenses</td>
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<td><strong>CHANGE IN NET ASSETS:</strong></td>
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<td>Net assets, beginning of year</td>
<td>$7,328,828</td>
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<tr>
<td>Net assets, end of year</td>
<td>$6,705,053</td>
<td>$223,783</td>
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</tbody>
</table>

**NOTE: PROPERTY AND EQUIPMENT**

At June 30, 2015 and 2014, assets acquired under capital lease are included in equipment. At June 30, 2015 and 2014, the carrying value of these assets amounted approximately $9,000 and $10,000, respectively.

**FINANCIALS**

- **Unrestricted:** $6,705,053
- **Temporarily Restricted:** $223,783
- **Total:** $7,749,034

**CURRENT ASSETS: Cash and cash equivalents:**

- **2015:** $1,120,626
- **2014:** $1,526,240

**Current portion of grants and contributions receivable, net:**

- **2015:** $469,832
- **2014:** $343,351

**Prepaid expenses and other current assets:**

- **2015:** $197,073
- **2014:** $81,019

**Total current assets:**

- **2015:** $1,787,531
- **2014:** $2,141,610

**Long-term portion of grants and contributions receivable, net:**

- **2015:** $291,263
- **2014:** $39,457

**Property and equipment, net:**

- **2015:** $5,928,189
- **2014:** $6,013,326

**Security deposits:**

- **2015:** $14,500
- **2014:** $14,500

**NET ASSETS:**

- **Unrestricted:** $6,705,053
- **Temporarily Restricted:** $223,783
- **Total:** $7,749,034

**CURRENT LIABILITIES: Accounts payable and accrued expenses:**

- **2015:** $267,235
- **2014:** $252,707

**Capital lease obligation – current portion:**

- **2015:** $3,816
- **2014:** $3,488

**Current portion of deferred rent:**

- **2015:** -830
- **2014:** -

**Total current liabilities:**

- **2015:** $271,051
- **2014:** $257,025

**Capital lease obligation:**

- **2015:** $1,398
- **2014:** $5,424

**Commitments:**

- **2015:** -
- **2014:** -

**NET ASSETS:**

- **Unrestricted:** $6,705,053
- **Temporarily Restricted:** $223,783
- **Total:** $7,749,034

**COMBINED STATEMENT OF FINANCIAL POSITION**

- **2015:** $8,021,483
- **2014:** $8,208,893

**Representatives the Ubuntu Centre in South Africa, our global headquarters—a state-of-the-art health and education facility.**

- **$1,026,476 invested in fundraising resulted in $4.5M of revenue ($1 invested=$4.39 revenue).**

**Ubuntu targets $1M+ cash surplus to manage fundraising seasonality and meet programmatic objectives.**

**BUILD (the Bertha-Ubuntu Internal Leadership Development program) is a staff-empowered initiative that develops sustainable leadership, organization accountability, and increased efficiency. Our commitment to local management has earned us the highest certification of Broad-Based Black Economic Empowerment (B-BBEE) by independent auditors Grant Thornton.**
Changing the Conversation

A Leading Voice in Global Philanthropy and Development

In collaboration with the University of Pennsylvania’s Center for High Impact Philanthropy, Ubuntu launched an eight-episode podcast series featuring conversations with influential leaders in the field on giving, innovation, and social change. Hosted by Jacob Lief, these interviews highlight innovative practices in the field, debunk myths about the nonprofit sector, and address challenges facing philanthropy.

Writing the Book on Community Development

Jacob Lief’s I Am Because You Are has upended conventional wisdom on poverty eradication and set forth a bold vision for a new, people-centered model of development. The book chronicles the inspiring evolution of one of the most ambitious social projects on the continent and showcases what it means to embody the ubuntu spirit.

A New Narrative

Ubuntu’s model is disrupting the dialogue on philanthropy and community development and inspiring a new conversation among the most prominent voices in the sector.

Global Events

From award-winning galas to youth-led community fundraisers, Ubuntu supporters are taking our mission global.

Ubuntu Social—New York/London/Los Angeles

A new generation of supporters launched an annual series of events. The success of Ubuntu Social NYC inspired events in Los Angeles and London, raising nearly $150,000.

Ubuntu “Million to One” Galas

Ubuntu’s New York City and London galas brought together supporters and celebrities for memorable nights of celebration and raised over $2 million.

South Africa Book Launch

Board member Ciko Thomas and his wife Kholisa, hosted the South African launch of Jacob’s book, I Am Because You Are, at the Johannesburg Country Club, with over 60 guests in attendance.

Ubuntu Clubs

The Junior Ambassador Initiative, led by youth supporters at schools and college campuses, is launching six new University Ubuntu Clubs across the country.
ANNUAL CAMPAIGN DONORS

GIFTS OF $1,000,000 OR MORE

Gardiner Foundation

GIFTS OF $500,000 OR MORE

Evelyn & Charles Wyly Foundation

GIFTS OF $100,000 OR MORE

Anonymous (1)

GIFTS OF $10,000 OR MORE

Anonymous (89)

ANNUAL CAMPAIGN DONORS

“Nothing makes me prouder—Archbishop Desmond Tutu, Ubuntu Education Fund.”

GIFTS OF $5,000 OR MORE


donors are invited to join our Annual Campaign or make a gift of any amount to support our mission and programs.

GIFTS OF $1,000 OR MORE

Anonymous (1)

GIFTS OF $100 OR MORE

Anonymous (1)

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GIFTS OF $1,000 OR MORE

Anonymous (1)

GIFTS OF $100 OR MORE

Anonymous (1)
Vulnerable children do not grow into functional adults in a 12-month grant cycle.
For 17 years we have listened, learned, and grown into a grassroots institution based in the community that we serve. The result: one prominent, long-serving initiative.

Projects that the continent of Africa transformed into a grassroots institution based in the community that we serve. The result: one prominent, long-serving initiative.
Ubuntu Education Fund is a non-profit organization that provides world-class health and educational support to the orphaned and vulnerable children of Port Elizabeth, South Africa. Ubuntu’s mission is simple, all-encompassing, yet radical: to help raise township children by providing what all children deserve—everything.

SOUTH AFRICA
Ubuntu Education Fund
5 QeQe Street
Zwide Township
Port Elizabeth, 6201
+27 (0)41 409 2700
info@ubuntufund.org
www.ubuntufund.org

UNITED KINGDOM
Ubuntu Education Fund
7 Cavendish Square
London, W1G 0PE
+44 (0)207 612 7610

UNITED STATES
Ubuntu Education Fund
32 Broadway, Suite 414
New York, NY 10004
+1 646 827 1190

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@ubuntufund