After 4 years, 86% of Ubuntu’s clients are on track toward stable health and stable income.

The handcrafted titles in each photograph reflect the link between our children’s narratives, staff members’ work, and quantifiable impact. Each word was physically made and placed in the photograph. They highlight the real and immediate connection that the community has with Ubuntu.
We met in a Port Elizabeth tavern just four years after Nelson Mandela assumed the presidency. We sat for hours as we discovered that we shared much more than a passion for soccer. For the next six months, we lived together and worked side by side in Banks’s school. We watched as nonprofits flooded in. We saw excited children receive new computers that teachers would then lock away, organizations distribute soup to students whose hunger returned when the groups moved on, and countless projects vanish when grant cycles ended.

When we founded Ubuntu Education Fund in 1999 with a few hundred dollars from a University of Pennsylvania campus raffle, we were determined to be different. We wanted to provide orphaned and vulnerable children with what all children deserve—everything—and to make a long-term commitment to Port Elizabeth’s townships. In the beginning, we were like every other nonprofit, fixated on narrow definitions of success and scale. But over time, we realized that our libraries, computer centers, and community-outreach campaigns were generating impressive outputs rather than positive outcomes.

The Ubuntu Model evolved from the lesson we learned: one-time interventions rarely promote lasting change. To transform township children’s lives, we focus on the depth, rather than the breadth, of our impact. We provide cradle-to-career services, ensuring that our children have everything that our parents tried to give us. We have built a proven model, marked by South African innovation, that can empower any community to determine its own future. It’s what we’ve done for 15 years, and it’s what we’ll do for another 15.

Thank you for joining us on this incredible journey,

Jacob Lief,
Founder and CEO

Malizole Banks Gwaxula,
Founder and Senior Advisor
The Ubuntu Model is a grassroots solution that is providing global dividends.

Our comprehensive approach is moving clients out of poverty and fundamentally changing the lives of 2,000 children from cradle to career. It encompasses coordinated, life-saving household stability, health, and educational interventions.
THE UBUNTU MODEL

BUILDing a sustainable institution
Invest in people and a centre that inspires the highest standard

Impact through depth
Produce lasting change through significant and focused investment

Based in the community
Listen to the townships’ needs and utilize their resources through strategic partnerships

Cradle to career
Create individualized pathways to meet each client’s household, health, and educational needs

From Cradle to Career

- Household Stability
- Health
- Education
Household instability undermines children’s ability to take advantage of even the most effective educational and health interventions. In 2013, Ubuntu conducted 1,741 home assessments, provided 1,792 child protection services, and offered 1,213 psychosocial services.
In a community marred by apartheid’s crippling legacy, unemployment, poverty, and social breakdown, we know that a child is the most valuable asset in a home.

Her safety is a return on your investment.
A virus prevented is a lifetime of treatment averted. 100% of HIV-positive mothers in Ubuntu’s care have given birth to healthy, HIV-negative babies.
Our medical team has the unique ability to monitor our children’s well-being at the Ubuntu Clinic, just steps away from our classrooms.

From ultrasounds to immunizations to routine check-ups, Ubuntu provides life-saving health services. In 2013, we conducted 8,244 clinical services and 5,387 HIV and TB tests, while maintaining a 97% drug adherence rate.
The first 1,000 days of a child’s life determines her future. This year, we doubled the size of our early childhood development program, which lays the foundation that our toddlers need to thrive. Over 90% of our students exceeded standardized developmental milestones.
Ubuntu students are twice as likely to graduate from high school as their peers. The impact of providing 2,000 children with intensive academic support changes a community forever. We help students attain the qualifications they need to realize their potential.
There is a difference between touching a child’s life and fundamentally changing it. We have prepared and supported brave students as they became some of the first in their families to earn a university degree. Our first Ubuntu scholars, who started with us 15 years ago, are now earning graduate degrees and entering the workforce.
90 graduates from Ubuntu’s job readiness initiative secured employment and were placed in job training schools. We have a strong network of corporate partners that recognize Ubuntu as a leader in career guidance and job readiness training.
By investing in the depth rather than the breadth of our impact, Ubuntu has redefined the theory of “going to scale.” BUILD (the Bertha-Ubuntu Internal Leadership Development program) is a staff empowerment initiative that develops sustainable leadership, organizational accountability, and increased efficiency.
The Ubuntu Centre is a testament to our long-term commitment to the children of South Africa and our belief that access to world-class healthcare and education is a right, not a privilege. In our pediatric clinic, pharmacy, technology wing, rooftop garden, theatre, and classrooms, life-changing transformations occur every day.
Every $1 that Ubuntu invests in a child results in real lifetime earnings of $8.70 and a $2.20 net gain to society.

Commitment to the children of South Africa and our belief a right, not a privilege. In our pediatric clinic, pharmacy, rooms, life-changing transformations occur every day.
Every $1 that Ubuntu invests in a child results in real lifetime earnings of $8.70 and a $2.20 net gain to society.

scholarship programs

academic tutoring

ld results in real lifetime earnings of $8.70
Every $1 that Ubuntu invests in a child results in real lifetime earnings of $8.70 and a $2.20 net gain to society.
95% of our staff come from the community we serve. We have spent the past 15 years building an organization that is bigger than the people who created it. Our investment in local leadership and innovations in human resources are unparalleled in the development sector.
## COMBINED STATEMENT OF ACTIVITIES

### PUBLIC SUPPORT AND REVENUE:

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$1,104,369</td>
<td>$233,509</td>
<td>$1,337,878</td>
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<tr>
<td>Grants</td>
<td>1,591,111</td>
<td>30,381</td>
<td>1,621,492</td>
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<tr>
<td>Government funding</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Special event revenue</td>
<td>1,098,158</td>
<td>-</td>
<td>1,098,158</td>
</tr>
<tr>
<td>Donated goods and services</td>
<td>433,991</td>
<td>-</td>
<td>433,991</td>
</tr>
<tr>
<td>Other loss</td>
<td>(39,479)</td>
<td>-</td>
<td>(39,479)</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>295,190</td>
<td>(295,190)</td>
<td>-</td>
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<tr>
<td><strong>Total public support and revenue</strong></td>
<td>4,483,340</td>
<td>(31,300)</td>
<td>4,452,040</td>
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</table>

### EXPENSES:

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<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
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<tbody>
<tr>
<td>Program services</td>
<td>2,631,030</td>
<td>-</td>
<td>2,631,030</td>
</tr>
<tr>
<td>Management and general services</td>
<td>795,612</td>
<td>-</td>
<td>795,612</td>
</tr>
<tr>
<td>Fundraising</td>
<td>983,664</td>
<td>-</td>
<td>983,664</td>
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<tr>
<td><strong>Total supporting services</strong></td>
<td>1,779,276</td>
<td>-</td>
<td>1,779,276</td>
</tr>
<tr>
<td>Total expenses</td>
<td>4,410,306</td>
<td>-</td>
<td>4,410,306</td>
</tr>
</tbody>
</table>

### CHANGE IN NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets, beginning of year</td>
<td>7,017,321</td>
<td>687,281</td>
<td>7,704,602</td>
</tr>
<tr>
<td><strong>Net assets, end of year</strong></td>
<td><strong>$ 7,090,355</strong></td>
<td>$ 655,981</td>
<td><strong>$ 7,746,336</strong></td>
</tr>
</tbody>
</table>

### NOTE: PROPERTY AND EQUIPMENT

At June 30, 2013, property and equipment consists of:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Land and buildings</td>
<td>$5,756,485</td>
</tr>
<tr>
<td>Equipment</td>
<td>969,321</td>
</tr>
<tr>
<td>Furniture and fixtures</td>
<td>240,404</td>
</tr>
<tr>
<td>Motor vehicles</td>
<td>80,002</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>7,046,212</td>
</tr>
<tr>
<td>Less: Accumulated depreciation</td>
<td>954,286</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$6,091,926</td>
</tr>
</tbody>
</table>
## COMBINED STATEMENT OF FINANCIAL POSITION

### CURRENT ASSETS:
- Cash and cash equivalents: $980,323
- Current portion of grants receivable, net: 659,031
- Prepaid expenses and other current assets: 96,194
  - Total current assets: 1,735,548
- Long-term portion of grants receivable, net: 144,560
- Property and equipment, net (see Note): 6,091,926
- Security deposits and other assets: 14,500
  - $7,986,534

### CURRENT LIABILITIES:
- Accounts payable and accrued expenses: $237,295
- Current portion of deferred rent: 2,073
  - Total current liabilities: 239,368
- Deferred Rent: 830
- Commitments: -

### NET ASSETS:
- Unrestricted: 7,090,355
- Temporarily restricted: 655,981
  - Total net assets: 7,746,336
  - $7,986,534

---

“I am proud to serve on the board of a South African organization that is raising the bar for effectiveness, accountability, and demonstrable results. The Ubuntu Model is a local solution that produces a clear and quantifiable impact. Over the last 15 years, Ubuntu has transformed my South Africa.”

—Nomkita Nqweni, Chief Executive, Barclays Wealth and Investment Management, Ubuntu Education Fund Board Member
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PATRON
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Nobel Peace Prize Laureate

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Mandiakazi Skefile
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Ubuntu Education Fund is an amazing organization that actually ensures its people are taken care of."

—William Jefferson Clinton, 42nd President of the United States
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DLS Coaching
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Isibindi Trust
JustEnough Software
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Republic of South Africa, Department of Health
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Amanda and Neal Moszkowski
The Nedbank Foundation
Polar Family Charitable Gift Fund
Kerri Ratcliffe and Doug Henderson
Rivendell Foundation

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Howard Barclay
Mark and Lindsay Bartels
Allison and Daniel Baskes
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Heather Burns
Cynthia and Dan Lief
Laura and Stuart Litvin
Milde McWilliams Trust
Miriam and Peter Haas Fund
Momentum Fund
Amanda and Neal Moszkowski
The Nedbank Foundation
Polar Family Charitable Gift Fund
Kerri Ratcliffe and Doug Henderson
Rivendell Foundation
“15 years ago, Jacob Lief came to me and asked me to help him incorporate Ubuntu Education Fund. I thought Jake was another young idealist who would lose his passion for Ubuntu within a few years and join the corporate world. I was wrong. Jake has never lost his passion. I joined the Ubuntu board about three years ago after watching Ubuntu become one of the most impressive and successful social projects that I have ever seen.”

—Bill Voge, Partner, Latham & Watkins, Ubuntu Education Fund Board Member
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David Chessman
Jay Chittooran
Laurel Choate
David Christensen
Paul Christie
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Megan Crowley
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James Dahlfred
Christine and James Daily
Charles Dalglish
Sanjiv Damar
John Danks
Maia Dargan
Anthony D’Avella
Sandra Davis and Mr. A W Smith
Frances Davis
Sydney and Andrew Davis
D J Davis
“Ubuntu’s leadership is not afraid to challenge traditional development thinking. We constantly analyze our data, refine our strategies, and continuously improve our model. We run Ubuntu as efficiently as a private sector business with strict governing structures, strong accountability, and complete transparency.”

—Andrew Rolfe, Managing Director, TowerBrook Capital Partners, Ubuntu Education Fund Board Chairman
This list reflects donations made between July 1, 2012 and December 31, 2013.
Ubuntu is grateful to those who donated their time or resources to support our vital work in Port Elizabeth. Your contribution has allowed us to fundraise effectively, provide quality materials, and focus our attention on addressing the needs of our community.

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Photography: Principal Photography, Tim Hans;
Pg 16, Vance Jacob; Pg 17, Barbara Kinny
Clinton Foundation
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Ubuntu Education Fund is a non-profit organization that provides world-class health and educational support to the orphaned and vulnerable children of Port Elizabeth, South Africa. Ubuntu’s mission is simple, all-encompassing, yet radical: to help raise township children by providing what all children deserve—everything.