Should your birthplace determine your future?
Dear Friends,

Over the last 14 years, we have watched a project launched in a broom closet grow into a world-class institution operating within a community where few other resources exist. Although Ubuntu Education Fund provides complex, comprehensive interventions, our model is guided by a simple core philosophy: to raise healthy, stable children by providing township children with what all children deserve—everything.

Ubuntu is the most ambitious social project that the continent of Africa has ever seen. Our sustainability is inextricably linked to the Ubuntu Model: our flexible, community-based strategy providing individualized, cradle to career care to orphaned and vulnerable children. We do not measure our success by the number of pills we distribute or by how many students we enroll in our educational programs. Rather, our strength lies in the depth of our impact and in the quality of our interventions.

By professionalizing our grassroots service delivery model and investing in local leadership, we have created an institution that is able to outperform every other in the region and achieve unprecedented results. Ubuntu’s strategy can and will be replicated in disadvantaged communities around the world.

This past year, we launched U.ME.WE, our 3-year, $25 million campaign that will take another 2,000 children and their families on the pathway out of poverty. In transforming the lives of these children, the Ubuntu Model is proving that our birthplaces do not have to define our futures.

Thank you for your continued support,

Jacob Lief,
Founder and CEO

Malizole Banks Gwaxula,
Founder and Senior Advisor
Our Community

Life in the townships of Port Elizabeth, South Africa is not easy. HIV/AIDS, unemployment, poverty, sexual violence, and apartheid’s crippling legacy continue to devastate our community of 400,000 people.

The Ubuntu Model

The Ubuntu Model marks the difference between merely touching a child’s life and fundamentally changing it.

The Ubuntu Model is a 3-year campaign that will transform the lives of 2,000 more children from cradle to career. In 2012 we launched U.ME.WE, a 3-year campaign that will transform the lives of 2,000 more children from cradle to career.

O U R C L I E N T S

31% Child-headed households
64% Have lost one or both parents
79% Unemployed
31% Infected with HIV/AIDS
100% Affected by HIV/AIDS

Impact through depth
Produce lasting change through significant and focused investment

BUILDing a sustainable institution
Invest in people and a centre that inspires the highest standard

Based in the community
Listen to the townships’ needs and utilize its resources through strategic partnerships

Cradle to career
Create individualized pathways to meet each client’s household, health and educational needs

From Cradle
To Career
Household Stability
Health
Education
Household Stability

At Ubuntu, we understand that many factors impact our children’s academic success; students who do not feel safe and cared for at home struggle in the classroom.

Ubuntu creates individualized plans to protect, feed and counsel—whatever it takes to stabilize every child’s life.

In 2012 Ubuntu provided:

1,539
Home Assessments
Including: security, safety, hygiene, family health, financial needs, family member alcohol use & overall living standards.

1,414
Child Protection Services
Including: food packages, home security, passports, birth certificates, assistance accessing government grants & trauma management.

1,511
Psychosocial Services
Including: counseling, memory box therapy, mental health screening, support groups, wellness retreats & HIV status acceptance.
Health

Children need healthy bodies and minds to succeed. The Ubuntu clinic provides comprehensive medical care to ensure that every client can lead a healthy life.

8,205 clinical services provided in 2012 from HIV & TB treatment to eye/dental exams & nutrition.

Our prenatal care unit has the first ultrasound in the Port Elizabeth townships.

100% of our HIV+ mothers gave birth to virus-free babies.

4,095 HIV tests conducted & we maintained a 97% drug adherence rate.
Education

Educating the next generation at Ubuntu is about equipping our students for a lifetime of stable employment. For some, that’s academic preparation for university; for others it’s life skills and job placement. For our littlest learners, it means everything from ABCs to motor skills.

Our early childhood development class spent 20,120 hours learning letters, numbers & social skills.

10,890 meals were served to nourish growing minds and bodies. 90% of parents started reading to their child.

After-school program scholars spent 50,941 hours in academic programs, holiday camps & enrichment activities.

72% of Ubuntu students passed grade 12 exams compared to 37% of their peers.

Out-of-school youth spent 3,750 hours developing interview readiness, CV skills & networking abilities to help them find & keep jobs.

32 students on university scholarships.
43 employed Ubuntu clients.

AGE 2–4

AGE 5–18

AGE 18+
Ubuntu is an organization and a philosophy of human interaction. Nowhere is that marriage of professionalism and fraternity more alive than in our team. BUILD (Bertha-Ubuntu Internal Leadership Development) is a dynamic initiative that identifies and develops leaders and creates an environment of productivity and accountability unparalleled in the development sector.

In BUILD’s first 2 years, Ubuntu invested $500k in training, wellness programs, coaching and performance assessments.

As a result, our managers’ performance improved 59.5%.

Over 95% of our staff come from the communities we serve.
The Ubuntu Centre, our 25,000 square-foot headquarters, represents our long-term commitment to the community. The centre is our statement that access to world-class health care and education is a right, not a privilege.
Your birthplace should not determine your future.
COMBINED STATEMENT OF ACTIVITIES

<table>
<thead>
<tr>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>PUBLIC SUPPORT AND REVENUE:</td>
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</tr>
<tr>
<td>Contributions</td>
<td>$ 3,009,212</td>
<td>$ 230,630</td>
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<tr>
<td>Grants</td>
<td>655,927</td>
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<tr>
<td>Capital campaign</td>
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<tr>
<td>Government funding</td>
<td>383,728</td>
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<tr>
<td>Special event revenue</td>
<td>869,890</td>
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<tr>
<td>Donated goods and services</td>
<td>377,127</td>
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<tr>
<td>Other income (loss)</td>
<td>(82,531)</td>
<td>-</td>
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<tr>
<td>Net assets released from restrictions</td>
<td>53,360</td>
<td>(53,360)</td>
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<tr>
<td>Total public support and revenue</td>
<td>5,266,713</td>
<td>177,270</td>
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EXPENSES:

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<td>Program services</td>
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<td>Supporting services:</td>
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<tr>
<td>Management and general services</td>
<td>502,976</td>
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<tr>
<td>Fundraising</td>
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<td>Total supporting services</td>
<td>1,405,258</td>
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<tr>
<td>Total expenses</td>
<td>5,028,780</td>
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CHANGE IN NET ASSETS

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<tr>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Net assets, beginning of year</td>
<td>6,986,064</td>
<td>223,925</td>
</tr>
<tr>
<td>Net assets, end of year</td>
<td>$ 7,223,997</td>
<td>$ 401,195</td>
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</tbody>
</table>

NOTE: PROPERTY AND EQUIPMENT
At June 30, 2012, property and equipment consists of:
- Land and buildings: $ 6,062,627
- Equipment: 644,032
- Furniture and fixtures: 200,435
- Motor vehicles: 80,002
- Less: Accumulated depreciation: 756,867
- $ 6,230,229

COMBINED STATEMENT OF FINANCIAL POSITION

<table>
<thead>
<tr>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
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<tbody>
<tr>
<td>CURRENT ASSETS:</td>
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<tr>
<td>Cash and cash equivalents</td>
<td>$ 987,124</td>
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<tr>
<td>Current portion of grants receivable, net</td>
<td>593,798</td>
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<tr>
<td>Prepaid expenses and other current assets</td>
<td>49,728</td>
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<tr>
<td>Total current assets</td>
<td>1,630,650</td>
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<tr>
<td>Long-term portion of grants receivable, net</td>
<td>204,978</td>
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<tr>
<td>Property and equipment, net (see Note)</td>
<td>6,230,229</td>
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<tr>
<td>Security deposits and other assets</td>
<td>14,500</td>
<td></td>
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<tr>
<td>Total assets</td>
<td>$ 8,080,357</td>
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</table>

<table>
<thead>
<tr>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>CURRENT LIABILITIES:</td>
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<tr>
<td>Accounts payable and accrued expenses</td>
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<td>$ 451,403</td>
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<tr>
<td>Current portion of deferred rent</td>
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<td>325</td>
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<tr>
<td>Total current liabilities</td>
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<td>451,728</td>
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<tr>
<td>Deferred Rent</td>
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<td>3,437</td>
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<tr>
<td>Commitments</td>
<td>-</td>
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<tr>
<td>NET ASSETS:</td>
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<td></td>
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<tr>
<td>Unrestricted</td>
<td>7,223,997</td>
<td></td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>401,195</td>
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</tr>
<tr>
<td>Total net assets</td>
<td>7,625,192</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>$ 8,080,357</td>
</tr>
</tbody>
</table>

There is nothing more sustainable than investing in a child every day of her life.

$1 investment in Ubuntu child
$8.70 return per dollar
$2.20 increased client lifetime earnings and net gain to society
Leadership

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Nobel Peace Prize Laureate

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