Ubuntu Education Fund provides world-class health and educational support to orphaned and vulnerable children in the townships of Port Elizabeth, South Africa, ensuring access to higher education and employment.

South Africa
Ubuntu Education Fund
5 QeQe Street
Zwide Township
Port Elizabeth, 6201
+27 (0)41 409 2700
info@ubuntufund.org
www.ubuntufund.org

United Kingdom
Ubuntu Education Fund
7 Cavendish Square
London, W1G 0PE
+44 (0)20 7613 7610

United States
Ubuntu Education Fund
32 Broadway, Suite 414
New York, NY 10004
+1 646 827 1190

From Cradle to Career

Too little medication, too many lines—
we built a clinic

Underfunded schools, overworked teachers—
we built classrooms

No place to dance—
we built a theatre

Leaky roofs, broken doors—
we fixed houses

Eager children, meager resources—
we created scholarships

Broken systems, determined community—
we built a transformative model

Ubuntu Education Fund
2011 Annual Report
Ubuntu Education Fund is reaching people who count, saying, “You are not helpless, you are not ciphers that can be manipulated. You are people who can prepare your own thoughts”.
— Archbishop Desmond Tutu, Ubuntu Education Fund Patron
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+44 (0)207 612 7610

**UNITED STATES**
Ubuntu Education Fund
32 Broadway, Suite 414
New York, NY 10004
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---

**From Cradle to Career**

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Eager children, meager resources—
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Dear Friends,

Today, the Ubuntu Centre is thriving with activity. In just one year, our spectacular 25,000 square-foot health and education complex has exceeded all expectations. We now provide all our comprehensive interventions under one roof.

Our children speak to the success of our work. When we started they were in grade school, they were vulnerable and headed down a dangerous path. Now, they are graduating from universities and job training programs. They are lawyers, doctors, accountants, bricklayers and game rangers. But most importantly, they are productive members of society, having achieved stable health and a stable income. Our child-centered holistic approach highlights the difference between merely touching a child’s life and fundamentally changing it.

This year, McKinsey & Company worked with us to better measure, review, and communicate our impact. The findings point to high social returns on the investment in our children. For instance:

• 72% of Ubuntu clients pass the Grade 12 exam compared to 37% of non-Ubuntu students.

• $1 invested in Ubuntu results in a net gain of $2.20 for society.

We haven’t set out to change the continent and our role is not to transform all of South Africa. What we do is transform the lives of the children we work with at Ubuntu… from cradle to career.

Our focus and commitment will continue to push us to great success. Ubuntu is stronger than ever and we are proud of our growth and proud to be working alongside each one of you.

Thank you for continuing to believe in us,

Jacob Lief,
Founder and President

Malizole Banks Gwaxula,
Founder and Senior Advisor
Ubuntu Education Fund provides world-class health and educational support to the orphaned and vulnerable children of Port Elizabeth, South Africa, ensuring they can access higher education and employment.

Ubuntu’s mission is simple, all-encompassing, and radical: to help raise township children by providing what all children deserve—everything.
13 years ago,
co-founders Jacob and Banks saw the townships
of Port Elizabeth ravaged by HIV/AIDS, unemployment,
poverty, violence, instability, and apartheid’s crippling
legacy. They also saw bright-eyed children so
eager to learn that they used hot stones to
press their school uniforms. They saw grace
and ambition despite daunting obstacles.

They saw a way to help.

Today,
Ubuntu has over
2,000 children
on the pathway out of poverty, with
132 of our students
on scholarships at university.
In 13 years, Ubuntu’s model has achieved measureable growth and results.

1999 → 2011

2 Staff Members → 70+

25 sq. ft broom closet office → 25,000 sq. ft state-of-the-art Ubuntu Centre

Our model has evolved into a pathway that takes a child from cradle to career.
1999: no place to go.

2011: a community centre that is "the place to be."
The Ubuntu Centre

is the soaring expression of Ubuntu’s hopes and beliefs.

A child can walk into the Ubuntu Centre, speak with a counselor, receive any medications she needs, enjoy fresh vegetables from the garden, dive into the intricacies of grammar, yoga, or geometry, and leave feeling that she is a worthwhile person who deserves attention and respect.

We measure our progress not by how many children we reach, but how deeply we reach each child.
Education

Ubuntu now provides the first **early childhood development** program in the Port Elizabeth townships—based on cutting-edge education models, adapted for our community.

Ubuntu’s **after-school program** provides world-class preparation for university, further education, and life. Over 200 students come every day to eat a nutritious meal, use the library, and attend classes.

They do algebra, they bake cakes, they sing…

Ubuntu provides full **scholarships** to students who demonstrate exceptional ability. 132 Ubuntu scholars study medicine, engineering, social work, and politics at top universities.
1999: not enough pencils.

2011: state-of-the-art technology centre.

1999: students falling behind.

2011: university graduates getting jobs.
Household Stability

An integrated look at a child’s whole life, and network, is the cornerstone of Ubuntu. Children who do not feel safe and cared-for at home will struggle in school.

We visit homes, provide lamps, install locks, talk with grandmothers, counsel the bereaved, plant gardens, send home food packages, fill out forms, test for TB…

whatever it takes to maintain a healthy home environment.

1999: unreported rapes.

2011: psychosocial support for survivors.
1999: no food for lunches
2011: 23 organic gardens

We listen to people's needs, and work to meet them.

Household Security Improvements
Psychosocial Counseling
Backyard Gardens
Lamps and Electricity
Feeding Programs
Childcare Committees
Health

Our new clinic provides lifesaving medications, counseling, and nutritional advice to our children and their families.

With the arrival of Ubuntu’s first doctor, we now leverage the full capabilities of our clinic to keep our community healthy.

1999: dying mothers, dying babies.
2011: healthy mothers, virus-free babies.
1999: two men and a vision.
2011: 70+ community leaders.

BUILD

Integrating global best practices with our grassroots integrity and commitment to community leadership, we created BUILD (Bertha-Ubuntu Internal Leadership Development). The BUILD program is a top-flight leadership initiative that trains, assesses, and equips the Ubuntu staff to transform their world.
Our work has a measurable impact...
Proven Results

Ubuntu is unique: while raising a child is a deeply human, qualitative process that involves more than mere financial investment, we have developed an effective model with measurable returns.

Ubuntu clients are significantly more likely to seek, use, and adhere to TB and HIV treatment.

TB Treatment Success Rates

94% 41% 76%
Ubuntu Eastern Cape Province South Africa

Adherence to HIV Drug Regimens

96% 57% 75%
Ubuntu Port Elizabeth South Africa
Nearly twice as many students pass their grade 12 exams with Ubuntu support.

Ubuntu invests in children from cradle to career with reverberating effects for our clients and society.

$1 investment in Ubuntu child → $8.70 Return per Dollar → increased client lifetime earnings and $2.20 net gain to society
**Note: Property and Equipment**

At June 30, 2011, property and equipment consists of:

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land and buildings</td>
<td>$5,885,021</td>
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<tr>
<td>Equipment</td>
<td>376,569</td>
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<tr>
<td>Furniture and fixtures</td>
<td>107,015</td>
</tr>
<tr>
<td>Motor vehicles</td>
<td>80,002</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>6,448,607</strong></td>
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<tr>
<td>Less: Accumulated depreciation</td>
<td>520,937</td>
</tr>
<tr>
<td><strong>Property and Equipment</strong></td>
<td><strong>$5,927,670</strong></td>
</tr>
</tbody>
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**Combined Statement of Activities**

<table>
<thead>
<tr>
<th>Temporary</th>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Support and Revenue:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$3,671,832</td>
<td>$195,747</td>
<td>$3,867,579</td>
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<tr>
<td>Grants</td>
<td>217,318</td>
<td>-</td>
<td>217,318</td>
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<tr>
<td>Capital campaign</td>
<td>500,000</td>
<td>-</td>
<td>500,000</td>
</tr>
<tr>
<td>Government funding</td>
<td>383,728</td>
<td>-</td>
<td>383,728</td>
</tr>
<tr>
<td>Special event revenue</td>
<td>1,393,250</td>
<td>-</td>
<td>1,393,250</td>
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<tr>
<td>Donated goods and services</td>
<td>273,668</td>
<td>-</td>
<td>273,668</td>
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<tr>
<td>Other income</td>
<td>112,470</td>
<td>-</td>
<td>112,470</td>
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<tr>
<td>Net assets released from restrictions</td>
<td>200,538</td>
<td>(200,538)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total public support and revenue</strong></td>
<td><strong>6,752,804</strong></td>
<td><strong>(4,791)</strong></td>
<td><strong>6,748,013</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Temporary</th>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>4,029,253</td>
<td>-</td>
<td>4,029,253</td>
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<tr>
<td>Supporting services:</td>
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<td></td>
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<tr>
<td>Management and general services</td>
<td>644,922</td>
<td>-</td>
<td>644,922</td>
</tr>
<tr>
<td>Fundraising</td>
<td>845,101</td>
<td>-</td>
<td>845,101</td>
</tr>
<tr>
<td><strong>Total supporting services</strong></td>
<td><strong>1,490,023</strong></td>
<td>-</td>
<td><strong>1,490,023</strong></td>
</tr>
<tr>
<td>Total expenses</td>
<td>5,519,276</td>
<td>-</td>
<td>5,519,276</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Temporary</th>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in Net Assets</td>
<td><strong>1,233,528</strong></td>
<td><strong>(4,791)</strong></td>
<td><strong>1,228,737</strong></td>
</tr>
</tbody>
</table>

- Net assets, beginning of year | 5,752,536 | 228,716 | 5,981,252|
- Net assets, end of year | **$6,986,064** | **$223,925** | **$7,209,989**|
COMBINED STATEMENT OF FINANCIAL POSITION

CURRENT ASSETS:
Cash and cash equivalents $1,272,632
Current portion of grants receivable, net 481,659
Prepaid expenses and other current assets 29,701
Total current assets 1,783,992
Long-term portion of grants receivable, net 160,565
Property and equipment, net (see Note) 5,927,670
Security deposits and other assets 18,450

$7,890,677

CURRENT LIABILITIES:
Accounts payable and accrued expenses $677,251
Current portion of deferred rent 325
Total current liabilities 677,576
 Deferred Rent 3,112

Commitments -

NET ASSETS:
Unrestricted 6,986,064
Temporarily restricted 223,925
Total net assets 7,209,989

$7,890,677

We pursue our philanthropic mission with tough, goal-oriented operational practices. The executive team’s management discipline leads to remarkable, tangible results. I invest because I can see our impact.
—Andrew Rolfe, Ubuntu Education Fund Chairman
IN-KIND DONORS

Ubuntu is grateful to those who donated their time or resources to support our vital work in Port Elizabeth. Your contribution has allowed us to fundraise effectively, provide quality materials, and focus our attention on addressing the needs of our community.

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Teri Abrams
Absolute Travel
Admirable Crichton
Annemarie Ahearn
Air and Speed Surf Shop
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Marci Lief and Clay Oliver
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John and Dudley Macfarlane
Ian Marcus
Melissa and Dennis Martini
Alan McCormick
Jessica and Joseph Meli
Tracy and Joseph Merril
Kim and Evan Michael
Rita and Peter Michau
Steven Miller

Mark Stoleson, Brian Kronick, Chip Smith, John Mills and Chris Morley ran
the 2011 NYC Marathon and raised more than $40,000 for Team Ubuntu.
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Olga and Eric Mounier
Elizabeth and David Murstein
Leslie and John Needham
Charlotte-Anne Nelson
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Janyth and Charlie Arvidson
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Stephanie Austin and Robin Fernard
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Sonya Baker
Douglas Balfour
Bank of America
Hamish Banks
Donna Barkman
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[24]
Ubuntu Education Fund is reaching people who count, saying, “You are not helpless, you are not ciphers that can be manipulated. You are people who can prepare your own thoughts”.

—Archbishop Desmond Tutu, Ubuntu Education Fund Patron
Ubuntu Education Fund provides world-class health and educational support to orphaned and vulnerable children in the townships of Port Elizabeth, South Africa, ensuring access to higher education and employment.

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From Cradle to Career

Ubuntu Education Fund
2011 Annual Report

Too little medication, too many lines—
we built a clinic

Underfunded schools, overworked teachers—
we built classrooms

No place to dance—
we built a theatre

Leaky roofs, broken doors—
we fixed houses

Eager children, meager resources—
we created scholarships

Broken systems, determined community—
we built a transformative model